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Capital Paving & Construction LLC



Team BIR





Andy Moon

A message from Power Equipment Company



Dear Valued Customer:

I sincerely hope you had a terrific year and are looking forward to success in 2025. As we head into the new year, don't forget to prepare for the frigid temperatures. We offer five essential steps for winterizing your machines, whether you are storing them for the winter or maintaining production in the cold weather.

MINExpo 2024 was a great success. I hope you were able to attend. Inside, you will find a recap that summarizes Komatsu's commitment to this critical industry that plays a strong role in so many aspects of our daily lives.

This issue is also a real testament to the breadth of Komatsu's equipment lineup as well as the support programs it offers. From an equipment standpoint, there are articles on machinery geared toward mining, demolition and construction. If you work in any of those industries, as well as others such as waste, scrap and forestry, Komatsu has you covered.

Plus, Komatsu Care handles your service needs. To learn more, read the article that highlights the various programs available and how to choose which one is right for you.

You can also gain valuable insights on the 2024 Workforce Survey, which was conducted by the Associated General Contractors of America (AGC) and Arcoro. It delves into how the nation's current level of investment in construction workforce education and training programs is having a real and measurable negative impact on the country's ability to build infrastructure and other construction projects.

As always, if there is anything we can do for you, please feel free to contact one of our branch locations covering Tennessee, Arkansas, and parts of Virginia and Mississippi.

Sincerely,

Power Equipment Company

A handwritten signature in black ink, appearing to read "Andy Moon". The signature is fluid and cursive, written over a light-colored background.

Andy Moon,
President

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High-quality sitework delivered on time

Capital Paving & Construction LLC leverages experience and strong partnerships to complete a wide range of projects across its territory



Ross Lovenstein,
General Superintendent

Capital Paving & Construction LLC, part of the Capital Holding Group, has been a trusted name in site preparation, demolition and infrastructure projects across Arkansas since establishing its construction division in Searcy in 2019. Acquiring Patriarch Contracting jumpstarted the division, allowing the company to expand its services and establish a strong regional presence.

"We're focused on providing top-quality sitework and structural services," said General Superintendent Ross Lovenstein. "Our projects range from municipal work to large-scale

contracts with agencies like the Arkansas Department of Transportation and the Army Corps of Engineers, so we have a variety of work."

The company's operational reach extends across Arkansas and Mississippi.

"The D51 provides unmatched visibility and power."

*-Ross Lovenstein,
General Superintendent*

"We like to stay within a couple of hours of Searcy, but for the right job, we'll go anywhere," commented Lovenstein.

Integrity and quality are core values at Capital Paving & Construction, which have helped the company build lasting client relationships.

"We believe in doing what we say and delivering on time," Lovenstein emphasized. "That level of trust is essential, and it's something we don't compromise on."

Efficient projects

One of Capital Paving & Construction's recent projects is a 1-mile road widening initiative in Searcy.

"It involves the removal of existing asphalt, grade work, storm sewer and utility work, and then essentially rebuilding the whole roadway back, adding curb, gutter and sidewalk," explained Lovenstein. "We have some retaining walls on this project too. We'll actually self-perform all that work, and we'll sub out the asphalt paving on this job."

Capital Paving & Construction's equipment arsenal is diverse, featuring machinery tailored to various operational demands. Its Komatsu D51PX-24 dozer, for example, is instrumental in sitework.

"The D51 provides unmatched visibility and power," declared Lovenstein. "We use it for everything, from ditch cutting to managing haul trucks, making it a versatile tool that does the work of two or three machines, even in tight urban spaces. Its ability to operate in confined areas without losing power makes it invaluable on projects like the Searcy road job."

Customer snapshot

Company: Capital Paving & Construction LLC

Location: Searcy, Arkansas

Employees: Approximately 50

Established: 2019

Areas of expertise: Site preparation, demolition, infrastructure development and municipal projects

Komatsu equipment: D51PX-24 dozer, PC238USLC-11 excavator and PC490LC-11 excavator

Operators work together using a Komatsu PC490LC-11 excavator and a Komatsu D51PX-24 dozer for mass excavation.

▶ VIDEO





An operator moves material with a Komatsu D51PX-24 dozer.

Tight tail swing equipment, such as the Komatsu PC238USLC-11 excavator, is another asset that streamlines operations in compact spaces.

"The 238 is our go-to machine for areas with limited maneuverability," Lovenstein noted. "It's powerful yet compact, making it ideal for curb removal and utility work without risking damage to nearby structures. With the Progressive Link thumb, it becomes a Swiss Army knife for our operators."

"The 238 is our go-to machine for areas with limited maneuverability."

*-Ross Lovenstein,
General Superintendent*

The company also utilizes a Komatsu PC490LC-11 excavator for larger-scale tasks, such as quarry work and mass earthmoving projects.

"We recently finished a project where we moved 250,000 yards of dirt," recalled Lovenstein. "The 490 handles deep excavation and heavy lifting for pipes without any problems, even with large-diameter pipe installations. Its power and reliability make it indispensable for our big earthmoving projects."

Trusted relationships and support

In addition to powerful machines, the reliable support of Power Equipment Company is crucial to Capital Paving & Construction's operations.



An operator places material into a pile with a Komatsu PC490LC-11 excavator.

"From sales to rentals, Power Equipment is there to support us," commented Lovenstein. "They keep our machines running and help us stay on schedule. They are very quick and have serviced us very well."

Capital Paving & Construction works closely with Power Equipment's sales team, including Territory Manager Corey Southerland and Sales Manager Brian Bourne, to find the right equipment for its jobs.

"They just bend over backward for us, and they do everything that they can to keep us up, keep us running, and keep us going," remarked Lovenstein. "I appreciate the effort."



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Continued...

'We are growing exponentially'

... continued

Another significant advantage is Komatsu Care Complimentary. With this maintenance program, Power Equipment's Komatsu-certified technicians perform routine maintenance every 500 hours for the first three years or 2,000 hours.

"Komatsu Care handles all the fluid changes and basic maintenance," said Lovenstein. "It's a

huge benefit because it frees up our in-house mechanics to focus on other tasks. Having this support reduces the chance of unexpected breakdowns and keeps our operations efficient."

"From sales to rentals, Power Equipment is there to support us."

-Ross Lovenstein,
General Superintendent

By the numbers

- 1-mile road widening initiative in Searcy underway
- 250,000 yards of dirt moved on a recent project
- D51PX-24 can handle the work of **two or three** machines, according to General Superintendent Ross Lovenstein



Power Equipment Territory Manager Corey Southerland (left) talks with Capital Paving & Construction General Superintendent Ross Lovenstein (right) on a job site.

Expanding for the future

Looking ahead, Capital Paving & Construction is optimistic about its growth potential. The company continues to broaden its footprint in Arkansas and beyond, with no signs of slowing down. With a busy workload and an expanding regional reach, Capital Paving & Construction is poised to play a major role in infrastructure development across the region.

"We are growing exponentially, and we're working with multiple cities and the Arkansas Department of Transportation on various projects," stated Lovenstein. "The opportunities are there, and we're ready to seize them." ■

**The opinions expressed here are from the end user as quoted. The results described herein are those of these end users under certain conditions. Individual results may vary.*

The Komatsu PC238USLC-11 excavator features a short tail swing radius, which is ideal for tight job sites.



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Obstacles into opportunities

Jimmy Singh expands trucking business into a group of companies through strategic partnerships and a vision for growth



Jimmy Singh,
CEO

Jimmy Singh, CEO of Team BIR, has built a thriving business portfolio that reflects decades of hard work, innovation and a strong, forward-looking vision. From his beginnings in the trucking industry to his expansion into construction and real estate, Singh has created a multifaceted firm that serves a wide range of industries.

"I started in the trucking industry 30 years ago with just one truck," Singh shared. "Back then, I was driving the truck myself, learning the business from the ground up and handling every challenge along the way. Today, BIR Transport consists of 60 trucks and 130 trailers."

In addition to BIR Transport, the firm currently includes BIR Developments, BIR Materials, BIR

Luxury Landing and BIR Electric. Singh's success story is a testament to his commitment to seizing opportunities.

"In 2015, we expanded into real estate development," Singh explained. "Our initial projects required a lot of excavation work, and that's how BIR Developments came about. We began offering excavation and construction services, and eventually moved into materials as well with BIR Materials. We're now a one-stop solution for our clients, with in-house excavation, construction, materials and transportation services."

"We're now a one-stop solution for our clients, with in-house excavation, construction, materials and transportation services."

- Jimmy Singh, CEO

Customer snapshot

Company: Team BIR, which includes BIR Transport, BIR Developments, BIR Materials, BIR Luxury Landing and BIR Electric

Location: Knoxville, Tennessee

Employees: 100+

Established: 1997

Areas of expertise: Transportation, excavation, construction, materials and site development

Komatsu equipment: D71PXi-24 IMC dozer; PC360LCi-11 IMC excavator ; PC360LC-11, PC138USLC-11 and PC45MR-5 excavators; HM300-5 articulated truck; WA270-8 and WA475-10 wheel loaders

KLEEMANN equipment: MOBIREX MR 130 Zi EVO2 mobile impact crusher and MOBISCREEN MS 953i mobile screening plant

An operator levels a pile of dirt with a Komatsu D71PXi-24 Intelligent Machine Control (IMC) dozer.



Turning challenges into resources

To meet the demands of these projects, BIR relies on its fleet of Komatsu equipment, including a D71PXi-24 Intelligent Machine Control (IMC) dozer and a PC360LCi-11 IMC excavator.

"We needed reliable machines that could handle the heavy lifting," Singh said. "Our Komatsu D71PXi dozer and Komatsu PC360LCi excavator are essential for grading and material handling on-site. These machines have the power we need without giving us any issues, which keeps our work moving."

For Singh, the technology built into the Komatsu machines plays a huge role in streamlining operations. The factory-integrated GPS allows BIR to work faster and more accurately and helps BIR stay on grade and minimize rework.

"It also helps us train newer operators and get them running at a high level sooner," added Singh.

The heavy equipment BIR has invested in, coupled with an experienced team, has enabled the firm to tackle complex development projects across Tennessee. One recent venture for BIR is a 72-acre travel plaza project in Dandridge, which requires extensive excavation and site preparation.

"We're working on a travel plaza with a gas station and multiple restaurants," described Singh. "The project also includes 240 truck parking spaces,



To build an access road, an operator uses a Komatsu PC360LCi-11 IMC excavator to load material into a Komatsu HM300 articulated truck.

which is a solution for the trucking industry's parking challenges. The scope of the project has expanded as we've continued to develop the site."

One of the primary challenges for the travel plaza project has been the rocky terrain, but BIR turned this challenge into an advantage by adding a KLEEMANN MOBIREX MR 130 Zi EVO2 mobile impact crusher and a KLEEMANN MOBISCREEN MS 953i mobile screening plant to its fleet.

"Our Komatsu D71PXi dozer and Komatsu PC360LCi excavator are essential for grading and material handling on-site."

- Jimmy Singh, CEO

"There was so much rock on-site, so we decided to crush it and use it for the project, which has helped us save on transportation costs and reduce emissions," Singh stated. "With the KLEEMANN equipment, we can recycle rock and concrete, reducing the need for additional material sourcing. The MR 130 crusher lets us take big pieces of rock and make them into smaller, usable sizes. The 953i screen helps us sort out what we need right here, without hauling material in from other places. We're making the most out of the resources we have available to us and saving money as well."

Strategic partnership

Since expanding into construction and excavation, BIR has built a relationship with Power Equipment Company to support its growth and equipment needs. Before choosing to partner with Power



A KLEEMANN MOBISCREEN MS 953i mobile screening plant is used to sort material.

Equipment, Singh thoroughly researched multiple brands of equipment and distributors.

"Power Equipment's parts availability and aggressive financing terms set them apart from the competition," Singh declared. "Power Equipment has been an outstanding partner from the start. Their service department understands the cost of downtime, and they're quick to resolve issues, often the same or next day."

This level of support has kept BIR's operations on schedule. BIR also benefits from Komatsu Care Complimentary, a maintenance program where Komatsu-certified technicians perform regular services for the first three years or 2,000 hours.

"My Komatsu has been very helpful too because we can see the utilization of the machines,"



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Continued ...

'Power Equipment has been an outstanding partner'

... continued

noted Singh. "That is very important for us to see the idle times, performance and fault codes."

Singh also appreciates Power Equipment's sales team, particularly Aaron Dockery and Kenny Kirchner, who are always available to meet BIR's needs.

"Aaron and Kenny are more than just salesmen; they regularly visit our job sites and deliver parts as needed," Singh commented. "Their support has been key in building a reliable fleet that helps us deliver quality work."

Expansion and legacy

The strong package offered by Power Equipment convinced Singh that it was the right

partner for BIR's long-term vision, which includes continued growth.

"We're expanding our offerings with a new concrete division, a petroleum division and fleet maintenance services," Singh stated. "Our goal is to become a full-service provider for clients in Knoxville and the surrounding area."

A key aspect of Singh's strategy is creating a staff that shares his commitment to excellence.

"The success of BIR is largely due to the team we've built around us," Singh emphasized. "We focus on retaining good people and surrounding ourselves with those who provide quality service."

In addition to his employees, Singh's family motivates him to grow the business for future generations.

"I have three kids; my oldest has joined the business and the other two are interested when they get older, but we're not just building for my family, we're creating opportunities for our team and their families as well," Singh concluded. ■



(L-R) Power Equipment's Trevor Hileman, Matt Lewanski and Aaron Dockery work closely with BIR's Jimmy Singh.

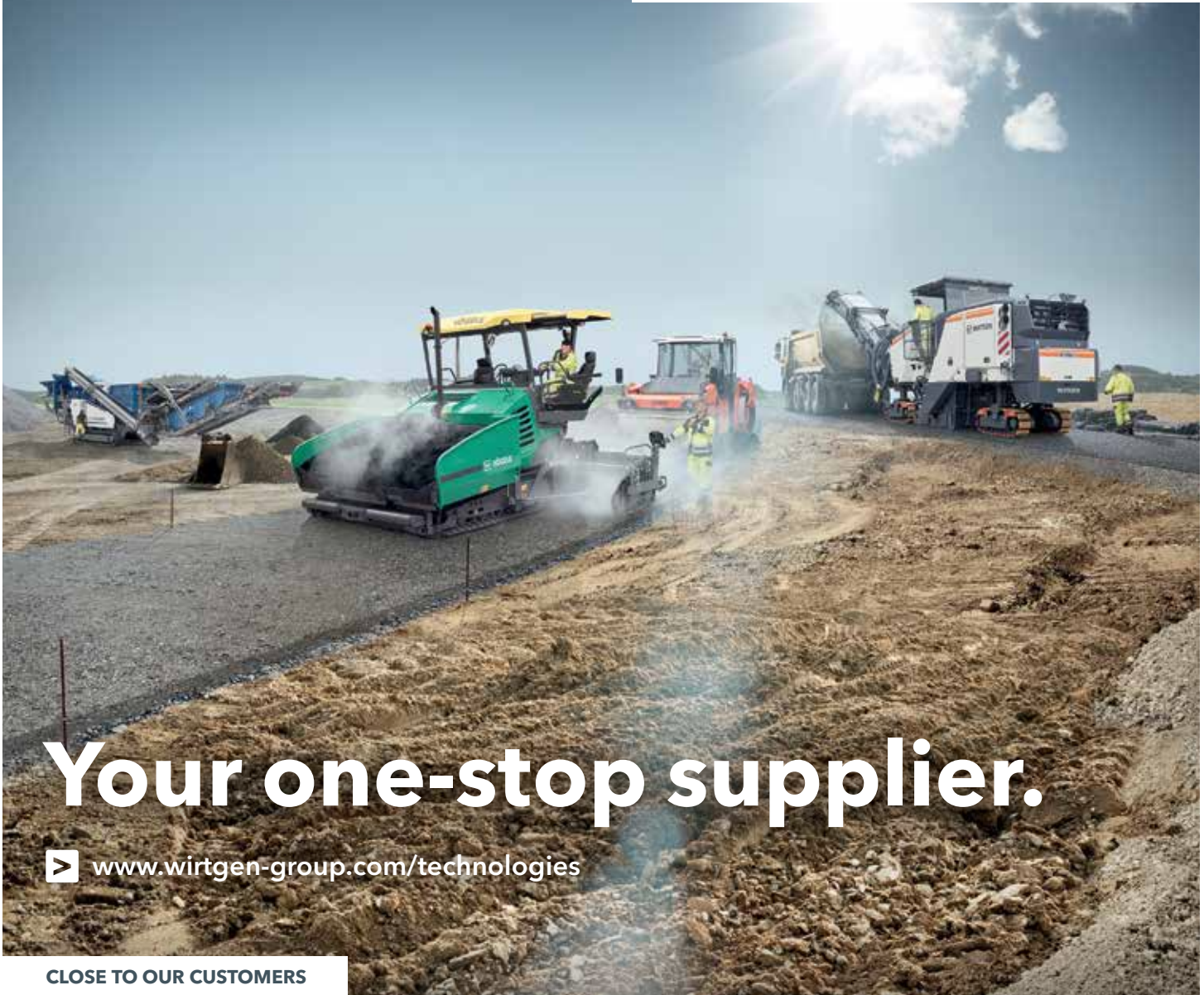
By the numbers

- 5 companies and counting
- 30+ years of experience
- 60 trucks and 130 trailers
- 72-acre travel plaza project with 240 truck parking spaces currently in development

**The opinions expressed here are from the end user as quoted. The results described herein are those of these end users under certain conditions. Individual results may vary.*

Operators crush rock on-site with a KLEEMANN MOBIREX MR 130 Zi EVO2 mobile impact crusher.





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Worker shortage impacts building industry

Fully 94% of construction firms report having a hard time finding employees, undermining efforts to build infrastructure and other projects

According to a recent survey,¹ the nation's current level of investment in construction workforce education and training programs is having a real and measurable negative impact on the country's ability to build infrastructure and other construction projects. The Associated General Contractors of America (AGC) and Arcoro, a leading HR technology company supporting the construction industry, conducted the workforce survey. Fully 94% of contractors reported they are having a hard time filling open positions. Construction officials called on federal leaders to adopt more robust workforce policies.

"The most likely path to addressing construction workforce shortages is for the federal government to adopt better workforce policies," said Jeff Shoaf, AGC's Chief Executive Officer, when the report was released earlier this year. "Federal officials need to support, instead of undermine, our national infrastructure and economic development policies."

Firms reported having trouble filling at least some positions — particularly among the craft workforce that performs the bulk of on-site construction work. Association officials noted that 28% of contractors reported having at least 11 unfilled craft positions as of June 30, 2024.

According to AGC, the survey shows workforce shortages are impacting contractors' ability to

build projects. More than half (54%) of contractors reported experiencing project delays because of workforce shortages. Labor shortages are more likely to cause project delays than other causes, like supply chain challenges and shipping delays.

"The most likely path to addressing construction workforce shortages is for the federal government to adopt better workforce policies."

*- Jeff Shoaf,
CEO of AGC*

More training investment needed

One reason it is so difficult to find people is that there is a need for increased investment in construction workforce training and education. Shoaf noted that a report² the association recently released in partnership with the Progressive Policy Institute found that federal officials invest four times more each year in encouraging students to earn four-year degrees than in supporting workforce development programs for fields like construction.

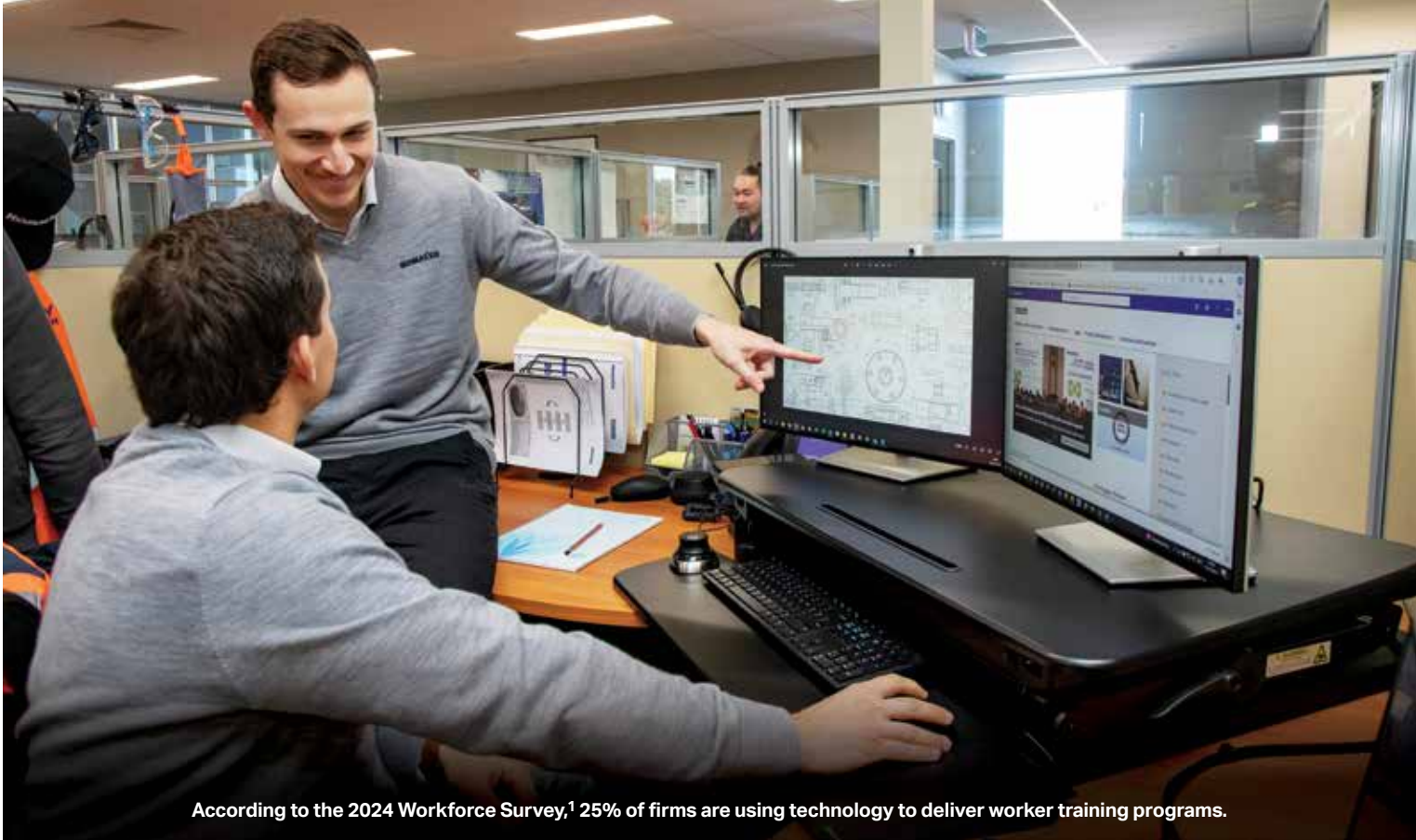
Construction officials noted that 62% of respondents reported that available candidates were not qualified to work in the industry because they lacked the required skills or certificates. Also, 43% reported that employees lacked required documentation like a driver's license, work permit or clean background check. Half of firms reported that new hires fail to show up or quit shortly after starting.

Contractors are taking steps to overcome labor shortages. According to the survey, 91% of firms reported increasing base pay rates for hourly construction positions during the past year. In addition, 57% of firms reported adding online strategies to recruit younger workers, and 51% have engaged with career-building programs like high schools or training facilities.

Contractors are also increasing investments in internal training to address candidates' lack of hard and soft skills. Almost half (42%) of firms reported initiating or increasing spending on training and professional development programs to address workforce shortages. Also, 26% reported increased use of learning programs with strong online or video components.



Firms are having trouble filling open positions, particularly among the craft workforce that performs the bulk of on-site construction work.



According to the 2024 Workforce Survey,¹ 25% of firms are using technology to deliver worker training programs.

The survey also shows that construction firms are using human resources technology to address workforce challenges. Association officials noted that one in four firms reported using technology to deliver worker training programs. Meanwhile, 34% of respondents have partnered with a third-party firm to establish training courses and professional development.

Taking steps to help

Shoaf noted that the association is taking various steps to help the industry cope with labor shortages. AGC has partnered with its chapters to run more than a dozen targeted digital advertising campaigns to reach and recruit new workers. The association has created recruiting resources for member firms and its chapters, and it regularly hosts virtual and in-person gatherings to share workforce development success stories.

In addition, AGC chapters run a host of training and recruitment programs. They have partnered with local school districts to create new construction academies and pre-apprenticeship and registered apprenticeship programs. AGC chapters also build and support networks of career and technical education teachers and host dozens of construction career fairs each year, among many other workforce efforts.

However, association officials said more must be done to address construction workforce shortages. They called on Congress and the White House to significantly boost funding for construction-focused education and training programs. They urged Congress to allocate

more funds for workforce training as part of the Workforce Innovation and Opportunity Act and to boost funding for in-school construction programs as part of the Perkins Vocational and Technical Education Act.

“Considering all that this industry and our association are doing to prepare, recruit and retain new workers, we are confident that better federal workforce policies will make a meaningful and lasting difference for the better when it comes to the construction workforce,” Shoaf added.

AGC and Arcoro conducted the 2024 Workforce Survey in late July and early August. Nearly 1,500 firms completed the survey from a broad cross-section of the construction industry, including union and open shop firms of all sizes. The 2024 Workforce Survey is the association’s 12th annual workforce-related survey. ■

By the numbers

According to the 2024 Workforce Survey:¹

- **94% of firms** are having a hard time filling open positions
- **54% of firms** are experiencing project delays due to workforce shortages
- **57% of firms** have added online strategies to recruit younger workers

1. [chrome-extension://efaidnbmnnnibpcajpcglclefindmkaj/https://www.agc.org/sites/default/files/users/user21902/2024_Workforce_Survey_National_FINALIZED.pdf](https://www.agc.org/sites/default/files/users/user21902/2024_Workforce_Survey_National_FINALIZED.pdf)

2. https://www.agc.org/sites/default/files/Files/Communications/PPI_AGC%20Workforce%20Report_Final_EMBARGO.pdf

Trusted partner in construction

Power Equipment's Knoxville branch balances decades of service with recent facility upgrades to meet customer needs



Bill Warr,
Eastern General
Product Support
Manager,
Power Equipment



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The Power Equipment Company branch in Knoxville, Tennessee, has been a foundational player in the region's construction industry for approximately 60 years, offering customers a full-service facility for equipment sales, parts and support. The branch combines decades of expertise with a team dedicated to meeting the unique needs of its diverse clientele.

"One of the best things about our branch in Knoxville is that we serve such a wide variety of customers," noted Bill Warr, Eastern General Product Support Manager. "From aggregate suppliers to owner-operators, we have customers with different needs, and we treat each one with the same level of commitment and focus."

A key aspect of the Knoxville branch's enduring success is its adaptability in a rapidly growing market. Knoxville's ongoing road and housing developments have brought in new projects, and Power Equipment is evolving to meet this demand. Recent branch renovations included a refresh of the facility to enhance its visibility along Alcoa Highway, adding new landscaping, revamped flooring and updated equipment displays.

"Our goal was to make the facility more appealing and visible to the community," Warr explained. "As the city grows, we want to be a place that contractors and developers recognize and trust."

Beyond aesthetics, the Knoxville branch also invested in functional upgrades to streamline its services. The team's on-site maintenance and off-hour servicing capabilities are significant assets, ensuring that customers' equipment stays operational no matter the project timeline.

"Our service team is ready to respond after hours to job sites," stated Warr. "We even have specialized drill technicians, which has become an important and growing part of our business."

The branch's parts inventory has been strengthened through Power Equipment's integration of Komatsu's warehouse network. This system offers Knoxville customers reliable access to overnight parts delivery, minimizing equipment downtime.

Warr elaborated, "The trucking system gives us a real edge by allowing overnight parts shipments from Ripley, Tennessee. For our customers, who need quick solutions, this is a critical service."

Customer-first approach

The Knoxville team's emphasis on customer-first service is an essential part of the branch's business strategy. There is a focus on understanding clients' needs and proactively supporting them.

"We try to look through the customer's eyes," commented Warr. "Whether they have one machine or dozens, we know the importance of keeping them running, so they can be productive. That's our role in their success."

Power Equipment's commitment to its team and customers is a key element in its longevity, supported by a family-oriented business culture. Warr, who has spent over four decades in the industry, highlighted how Power Equipment's employee-focused approach has made a difference.

"This is more than a job; it's a career, and we're treated like family here," Warr shared. "That translates into the way we support our customers because we're encouraged to put them first."

Staffing at the Knoxville branch includes customer support representatives and sales personnel who cover various parts of the region. According to Warr, this team is a testament to Power Equipment's proactive service model.

"We have salespeople for both the eastern and western areas and dedicated support representatives who check in with customers regularly," Warr said. "It's a system that ensures customers have access to the support they need, whether it's parts, service or equipment advice." ■

The recent upgrades at Power Equipment's Knoxville, Tennessee, branch include new landscaping, revamped flooring and updated equipment displays.

▶ VIDEO





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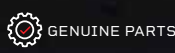
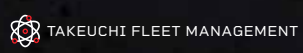
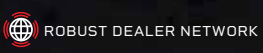
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Are you prepared for low temperatures?

Five essential steps for winterizing your machines to keep them running strong in frigid temps

For most locations, cold weather has the potential to impact job sites. Preparation is the key to protecting your equipment investment. Whether you run your machines in frigid temperatures and want to continue reliable production or store them to protect against the elements, follow these five steps for winterizing success.

Choose the right fluids and purge

Switching to a winter-blended fuel helps protect your engine and its components as temperatures go down. Traditional diesel tends to gel and develop condensation in colder temperatures and can freeze if there is too much water in it. High water content can also cause filters to freeze, expand and burst. Fuel tank water and sediment should always be drained off.

Newer machines that use diesel exhaust fluid (DEF) need special attention, whether you're using them or storing them long term because

DEF freezes below 32 degrees Fahrenheit. Before shutting down for the day—or for months—the automatic DEF line must be purged to ensure that it is empty. This helps prevent expansion that could damage system components.

All fluid levels should be checked consistently to ensure they are at proper levels. Use a low-viscosity oil and coolant with a freeze-level protection rating to help avoid major damage to the engine or other systems at low temperatures. A block heater is another consideration when parking overnight.

Keep batteries charged

Cold weather stresses batteries, so inspect for damage before winter usage and replace, if necessary. If you plan to use your equipment, make sure the battery is fully charged. Check that the water and acid levels are properly filled if the battery is not sealed.



Preparation is important to maintain your equipment's production during the cold winter.



Inspect your machines before operating in all conditions, especially in cold weather. Pay close attention to hoses, belts, fluids, batteries and tracks.

If you park your equipment long term, check the water or acid levels. Maintenance-free batteries should be fine. The battery disconnect switch must be turned off when storing a machine for a long time. To prolong its life, consider removing the battery and putting it in a temperature-controlled climate.

Visually inspect before startup

Before operating, thoroughly inspect the machine to check for irregularities and address them before starting up to prevent potential damage. Let the machine warm up to the proper operating temperature and cycle through functions to allow fluids to move before doing any work.

Keep track of the undercarriage

If your machine has an undercarriage, pay special attention to it during cold conditions. Brush off any snow that may have accumulated overnight or during breaks before entering the machine to reduce the chance of slipping when entering the cab.

It's especially vital to keep tracks cleaned as frozen mud and debris cause problems with the undercarriage, including seals and the housings of the final drive. It prevents the

rollers from turning during travel, which causes flat spots on the carrier and the bottom rollers.

Extremely cold temperatures can cause tracks to freeze to the ground. To prevent this, park your machine on timbers, small pieces of wood in forest areas or another barrier when not operating, if possible.

Don't overlook the cab

Cabs are often an afterthought when it comes to cold temperatures, but they shouldn't be. To keep operators comfortable, ensure the heater is properly working. If your machines have heated seats, check to see if they work.

When storing the machine, thoroughly clean the cab and remove any debris, especially food-related items. Inspect it to ensure there are no holes or missing filters and the doors are sealed properly. Doing so helps keep pests such as rodents from nesting and potentially destroying the operator's cab.

If you follow these five proactive steps, you can have the confidence and peace of mind that your valuable equipment investments will perform and stay in top shape when the thermostat dips. ■

Developed with contractor input

PC210LCi-11 IMC 2.0 excavator helps control for overdigging and delivers versatility in a compact, easily transported size

Are you looking to help lessen the skill gap between new and experienced operators and quickly support your bottom line? Komatsu's Intelligent Machine Control (IMC) is designed to do just that. IMC is part of the company's suite of Smart Construction products, services and digital solutions incorporating advanced, proprietary machine technology. Developed with input from leading construction companies, IMC gives contractors sophisticated,

productivity-enhancing automation along with cutting-edge job site design.

Komatsu's IMC 2.0 lineup includes the 165-horsepower PC210LCi-11 excavator. A smart choice for contractors who need a versatile solution that still offers an excellent range, the PC210LCi-11 is Komatsu's smallest IMC excavator. It is designed for digging in exacting applications such as precise footings, retention ponds and utility work. Its factory-integrated system helps control for over-excitation and empowers operators to dig straight to grade quickly and accurately.

"It's great for a range of applications, and it especially shines in utility work where precise trenching is involved," said Nathaniel Waldschmidt, Product Manager, Excavators, Komatsu. "Our technology won't let operators dig past target elevation, so having to put material back or replace it with expensive fill can be virtually eliminated. That also helps newer operators get to grade fast and confidently."

Automated features

Operators can finish grades quick and with precision by using bucket angle hold control, which automatically holds the bucket angle to the design surface during arm operation. This enables finished grading using only arm input.

"With bucket angle hold, they can curl the bucket all the way in and use the heel to really smooth out the final pass," explained Waldschmidt. "That just helps increase the ease of operation and helps improve final grading accuracy."

The PC210LCi-11's auto tilt bucket control assists the operator in aligning the bucket parallel with the slope, so finish grading can be accomplished without having to align the machine with the target surface.

"You can run a tilt bucket and increase efficiency because the bucket will tilt automatically directly to the plane of the design surface," stated Waldschmidt. "It makes complex grading a lot faster and easier." ■



The Komatsu PC210LCi-11 Intelligent Machine Control (IMC) 2.0 excavator features bucket angle hold control and auto tilt bucket control, which help operators finish grading efficiently.

Quick Specs	
Model PC210LCi-11	Horsepower 165 HP
Operating Weight 51,397-53,882 lbs.	Bucket Capacity 0.66-1.57 yd ³



Technology to help you work smarter



Maximize productivity on your job sites with advanced automation technology. **Komatsu's Intelligent Machine Control (IMC)** can help you get the most from your machines, crew and carefully designed plans.

- Get new operators up to speed quickly
- Go from mass excavating to finished grading faster than ever
- Helps eliminate potential damage to design surface
- Empower operators to work efficiently, pass after pass

Discover more ► komatsu.com/imc

KOMATSU

Extended warranty coverage options

Komatsu Care programs help you efficiently determine total cost of ownership during your machinery's lifetime

Making variable costs associated with total cost of ownership (TCO) — repair and maintenance, fuel, hourly wages — predictable can help you budget and avoid large, unplanned expenses. It also contributes to efficiency in estimating, bidding and determining operating expenses. One way to support effective cost management is to purchase an extended warranty and extended periodic maintenance with fixed costs for maintenance and repairs.

Machinery comes with a standard warranty that covers a certain number of hours or years. Once the machine hits those marks, the owner covers any other, and often unpredictable, expenses. Extended warranties offer the advantage of, for a relatively nominal monthly charge, the peace of mind that when service or repairs are needed, they will be covered, mitigating against being hit with a potentially big bill.

Komatsu offers several options, including Komatsu Care Plus for extended maintenance for up to 10,000 hours, Komatsu Care Plus II

for extended maintenance and repair for up to 12,000 hours, and Komatsu Care Advantage for extended repair coverage. Three options are available with Komatsu Care Advantage: Powertrain, Powertrain Plus and Premier. Services are performed by Komatsu-certified technicians using Komatsu Genuine Parts and fluids.

“Most Komatsu construction machines have Komatsu Care Complimentary that covers scheduled services for the first 2,000 hours or three years, as well as two diesel particulate filter exchanges,” said Ryan Boekeloo, Manager, Aftermarket Contract Business, Komatsu. “Komatsu Care Plus extends that coverage after the complimentary period. Komatsu Care Plus II provides the same with the addition of repairs for further certainty, and it is currently our most utilized option. It’s geared toward those that want maintenance and repairs covered but will handle taking care of consumable items themselves.”

Komatsu Care Plus III is an option for larger wheel loaders, rigid frame trucks and dozers.

Komatsu Care Complimentary	Komatsu Care Plus	Komatsu Care Plus II	Komatsu Care Plus III	Komatsu Care Advantage
<i>Complimentary maintenance</i>	<i>Extended maintenance</i>	<i>Extended maintenance and repair</i>	<i>Extended maintenance, repair and consumables</i>	<i>Extended repair coverage</i>
<ul style="list-style-type: none"> • Automatic scheduling • Maintenance parts and fluids • Travel and labor included • KOWA oil analysis • 50-point inspection • Service record history • Eligible for Komatsu Certified 	<ul style="list-style-type: none"> • Automatic scheduling • Maintenance parts and fluids • Travel and labor included • KOWA oil analysis • 50-point inspection • Service record history • Major component assurance • 100% core guarantee • Special financing • Eligible for Komatsu Certified 	<ul style="list-style-type: none"> • Automatic scheduling • Maintenance parts and fluids • Travel and labor included • Genuine parts • KOWA oil analysis • 50-point inspection • Service record history • Comprehensive repair coverage • Diagnostics included • Competitive pricing • Special financing • Eligible for Komatsu Certified 	<ul style="list-style-type: none"> • Automatic scheduling • Maintenance parts and fluids • Travel and labor included • Genuine parts • KOWA oil analysis • 50-point inspection • Service record history • Comprehensive repair coverage • Consumables • Diagnostics included • Competitive pricing • Cost-per-hour billing • Eligible for Komatsu Certified 	<ul style="list-style-type: none"> • Customizable repair coverage • Powertrain — powertrain components only • Powertrain Plus — powertrain and hydraulic systems • Premier — comprehensive machine coverage • Travel and labor included • Genuine parts • Diagnostics included • Service record history • Special financing

Distributor representatives can help you determine which Komatsu Care plan is right for your operation. Several options are available to cover maintenance, repairs or both.



Komatsu Care services are performed by Komatsu-certified technicians who use Komatsu Genuine Parts as well as fluids.

This program is designed for businesses such as quarries and mines that keep equipment for 30,000 hours before rebuilding or taking it out of service. Like the other Komatsu Care programs, it covers scheduled maintenance and repairs. Komatsu Care Plus III is designed to be even more comprehensive because it includes brakes, hoses, pins and bushings, and the cost is based on utilization.

Cost-per-hour billing plan

The cost-per-hour billing plan is another option that can help you take control of your ownership and operating costs as machines age. The plan provides unlimited scheduled maintenance services at a fixed rate for 60 months.

This subscription-style billing plan gives customers a cash-flow-friendly alternative and lets them extend coverage beyond a warranty period. There is a nominal upfront opt-in charge. Customers then set their cost per hour for 60 months and are billed based on the machine's monthly usage. Price protection is built in as the rate doesn't change.

Benefits of cost-per-hour billing include:

- Unlimited hours
- Up to 60 months of coverage
- Price protection

- Total periodic maintenance (oils, filters, labor, travel and oil sampling)
- Monthly payments based on machine utilization reported in Komtrax
- National coverage

Usage is tracked with Komatsu's Komtrax telematics system. Added peace of mind comes in knowing that, as with other Komatsu Care offerings, the services performed with Komatsu Care Plus under the cost-per-hour billing arrangement are done by certified technicians.

This billing arrangement is restricted to current production models such as -11 excavators. Hourly rates vary depending on the machine. Once the initial 60-month period ends, customers may opt in again at the current rate. Customers can cancel their subscriptions any time after 1,000 hours and two completed services without penalties or fees.

"Customers often add coverage with the initial machine purchase, making the transition from initial Komatsu Care to their extended program part of the purchase price and seamless," said Boekeloo. "They can add on later, too. The coverage they choose will depend on a few factors, so we recommend consulting with their distributor representatives to get the right one for them." ■

A sustainable future together

Cutting-edge equipment and technology that balance productivity and sustainability showcased during MINExpo 2024

The theme of MINExpo 2024 was “A sustainable future together.” With one of the show’s largest and most comprehensive booths, Komatsu shared its vision for sustainable mine optimization, which has been born out of a collaboration with customers to unlock the full potential of Komatsu’s solutions and technologies.

Komatsu featured equipment, technology and service solutions that addressed sustainability and electrification, surface mining, underground hard rock mining, underground soft rock mining, blasthole drilling, quarry and aggregate mining and crushing. In addition to highlighting the electrification of mining equipment and autonomous machines, Komatsu showcased connected and interoperable solutions, teleremote operations, telematics and machine health data, digitalization, smart solutions and more.

“We’re excited to show our vision for sustainable mining and optimization of mines, and how we intend to work with customers to help them tackle key challenges in their mines,” said Peter Salditt, President and CEO, Komatsu Mining Corp. “There is a tremendous effort, will and interest in looking at sustainable mining and decreasing our carbon footprint. We feel that we are particularly well-placed to address electrification as many of our products have been electrified for a long time.”

Electrification is a critical step toward reducing emissions from mining equipment and helping mining organizations meet their sustainability goals. Komatsu is committed to helping mining organizations reduce their environmental impacts by developing a range of products and solutions designed to meet their needs wherever they are on the path to sustainability. The company’s electrification initiatives are built on its decades of experience in electrifying equipment for its electric drive trucks and loaders and fully electric underground soft rock mining machines. Komatsu is now expanding on that knowledge to develop electrification solutions for all areas of mining.

Innovative machines

Featured products during MINExpo included the PC4000-11E electric drive hydraulic mining excavator and the Power Agnostic 930E haul truck. The PC4000-11E delivers the powerful digging force operators need and expect from high-performance diesel machines while reducing emissions. The 930E is built on Komatsu’s modular power-agnostic platform that will allow for a transition from diesel to battery or even hydrogen fuel cell power sources. This innovative truck also supports dynamic charging and trolley assist options to reduce fuel consumption and emissions further.

During the show, Komatsu gave customers a firsthand look at two teleoperation advancements for its blasthole drills and mining dozers that can help drive mine safety, productivity and operational interoperability. These new features mark a significant step toward the future of remote-controlled equipment, allowing operators to manage heavy machinery from an off-site location.

Komatsu’s drill automation technology is designed to reduce operational variability, leading to improvements in blasthole quality and fragmentation through the precise execution of drill patterns. Customer benefits include more consistent production output, reduced machine wear from less experienced operators and improved downstream process efficiencies.

Teleoperation of a D375A-8 mining dozer used technology that integrates Modular ProVision





▶ VIDEO

Komatsu's new Power Agnostic 930E haul truck is built on its modular power-agnostic platform, empowering the transition from diesel to battery or even hydrogen fuel cell power sources.

Watch the video

machine guidance with automatic blade control. This offers precise and reliable remote operation, even in hazardous environments. The advanced system eliminates the need for operators to endure high-risk conditions, including high-vibration environments.

Standard machines geared toward high-production mining were also on display, including:

- GD955-7 motor grader with a standard 18-foot moldboard that's designed to build and maintain haul roads for truck fleets of 100 tons and up
- ZT44 blasthole drill that offers high reliability and production with purpose-built structures, an 800-horsepower engine and a large capacity dual-setting compressor that adapts to varying rock hardness conditions
- D475A-8 surface mining dozer that features a more reliable mainframe with twice the design life over previous models to help reduce maintenance costs and machine downtime

Simplified workflows

Komatsu unveiled its new Modular ecosystem, which builds on its DISPATCH fleet management system. This cutting-edge solution includes a set of interconnected platforms and products designed to simplify existing workflows while

creating a bold vision for the future of mine site optimization and data utilization.

"One of our customers' biggest challenges is being able to get the full value out of the data sets they own," said Jason Fletcher, Senior Vice President of Mining Technology Solutions at Komatsu. "The Modular ecosystem is that entry point for a mine operation to have one place to gather operational information for every activity that's going on across their mine site. It's our path forward to help optimize mining operations at the machine, mine site and enterprise levels."

To expand its artificial intelligence (AI) capabilities and help customers optimize their mining operations, Komatsu announced its intent to acquire digital solutions provider Octodots Analytics during MINExpo.

"Our ecosystem is designed to empower customers to optimize decision-making at the machine, mine site and enterprise levels," said Fletcher. "Octodots' expertise and solutions map perfectly to what we've created, and we are excited about the opportunities to incorporate their products and capabilities into our offering."

With a focus on long-term partnerships, Komatsu remains a trusted name in mining and is dedicated to advancing the industry through products, services and technological innovation. ■

Introducing demolition excavators

Four new Komatsu excavators boost reach and are easily customizable to a variety of demolition applications

Komatsu has four new demolition excavators in the North American market with the launch of its PC490HRD-11 high-reach demolition model and its PC290LC-11, PC360LC-11 and PC490LC-11 models with straight booms. The excavators have been successfully operating in the European market for more than 20 years, providing customers the opportunity to increase job site efficiency.

The PC490HRD-11 demolition excavator features the K100 boom change system that allows operators to quickly change the configuration from within the cab and without manually disconnecting either the hydraulic or electric lines, enabling operators to begin working within minutes of arriving at the job site and minimizing time for boom changes as the job progresses. The machine can reach up to 104 feet and includes a full demolition guarding package, excellent visibility from a 45-degree tilting cab, and an informative human/machine interface panel.

The PC290LC-11, PC360LC-11 and PC490LC-11 straight boom excavators boost reach, providing 22% to 26% more reach than standard excavators, with easy customization

that allows users to program up to 15 different tools. The machines come with factory-installed plus-two hydraulic attachment piping.

Heavy-duty guarding

The demolition excavators are built to tackle tough demolition jobs with robust protection elements like heavy-duty revolving frame and under guards, bucket cylinder guard, boom light protection guards, and reinforced attachment linkage.

Komatsu's additional product line of Lehnhoff quick couplers and Montabert demolition attachments can be paired with the excavators to further increase machine versatility. All attachments are distributed by the Komatsu Attachment Group.

"Komatsu understands that the demolition industry is a fast-growing and evolving segment that demands new product innovation," said Bruce Boebel, Director of Products and Services. "We are excited to be able to now provide this family of demolition excavator solutions in support of the industry, offering the ability to quickly customize for different working environments and provide versatility and efficiency at the job site." ■



Komatsu's family of demolition excavators is now available to North American customers.

The original construction broom company



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With a wide range of options, Broce Brooms are versatile enough to handle nearly any sweeping challenge. From optional curb sweepers and water spray systems to scraper blades and a choice of engines, you can customize your Broce Broom to meet individual job site needs.

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Designed for high production

HD465-10 and HD605-10 haul trucks offer high payload capacity and improved fuel economy

If you're aiming to boost production and lower operating costs when moving materials, check out Komatsu's new HD465-10 and HD605-10 mechanical haul trucks. These trucks are designed to help increase productivity and improve fuel efficiency in quarry, mining and aggregate applications.

The HD465-10 is a 60-ton rigid frame machine with a high payload capacity and efficient hauling capabilities. The HD605-10 is a 70-ton rigid frame machine designed for reliability and durability. Both trucks offer a tight turning radius for easy navigation on narrow haul roads and ergonomically designed cabin features for operator comfort during long shifts. With increased horsepower and high-strength steel for reduced operating weight, the machines are built to provide excellent speed on grade.

Additional features include a MacPherson-type independent front suspension that allows the vehicle to smoothly traverse uneven road surfaces, the ability to regulate fuel efficiency for lighter work with "economy" and "economy light"

modes, and control downhill descent with the automatic retard speed control function.

Enhanced operator platform

New operator features include hill start assist, throttle lock, a retractable sun visor and waiting brake. Beneficial maintenance elements include plastic resin wheel chocks, maintenance-free batteries, brake performance checks, and ground level Komatsu Oil and Wear Analysis (KOWA) sampling ports. A full LED light package delivers exceptional operator visibility.

"Komatsu is committed to developing equipment that supports our customers' needs and helps them be most effective at the job site," said Madeline Pearce, Product Marketing Manager. "The fuel efficiency and productivity benefits these products provide, combined with a number of operator-focused features, demonstrate that commitment. We are excited to provide these new models of haul trucks to support our customers across North America." ■

**All comparisons are to the previous Komatsu model(s) unless otherwise stated.*



The new Komatsu HD605-10 mechanical haul truck is a 70-ton rigid frame machine designed for reliability and durability.

On the light side



“No ... actually, we made them out of really huge Legos.”

Did you know?

The O&H Danish Bakery in Racine, Wisconsin, makes 7,000 Kringles a day during the holiday season. A Kringle is Wisconsin's state pastry, and it originally hails from Northern Europe.

One World Trade Center in Manhattan is the tallest building in the Western Hemisphere at 1,776 feet.

Wonder Bread was created in Indianapolis in 1921 at the Taggart Baking Company.

Encompassing 38 miles along the Atlantic Ocean and Chesapeake Bay coastlines, Virginia Beach claims the Guinness World Record as the "world's largest pleasure beach."

In 2023, Louisiana broke ground on a restoration project that will reconnect the Mississippi River with its wetlands, the single-largest ecosystem restoration project in U.S. history to date, per a National Audubon Society press release.

National Puzzle Day, which takes place on January 29, was started by puzzle enthusiast Jodi Jill over 25 years ago.

Vanilla is a member of the orchid family.

Brain Teasers

Unscramble the letters to reveal some common construction-related words. Answers can be found in the online edition of the magazine at www.PowerEquipmentteer.com

1. KATCR _____

2. RLEDI _____

3. RLORLE _____

4. RKOSCPTE _____

5. HESO _____



See the answers



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Montabert



Lehnhoff





2022 Komatsu PC210LC-11, A13450, PT33446-1, 2,749 hrs.



2023 Komatsu D51PX-24, 16126, J00849, 1,858 hrs.

Year/Make/Model	S/N	Equipment Number	Location	Hours
Articulated Truck				
2017 Komatsu HM400-5	10593	J00819	Nashville, TN	7,778
Compaction				
2023 HAMM HC 50i	H287.0103	J00823	Louisville, KY	173
2017 HAMM H 10i P	H2350038	J00833	Nashville, TN	4,191
2023 HAMM HC 130i	H254.0247	J00806	Louisville, KY	73
Dozers				
2017 Komatsu D39PXi-24	95443	BTE24608	Evansville, IN	3,279
2023 Komatsu D51PX-24	16126	J00849	Little Rock, AR	1,858
2024 Komatsu D51PX-24	B25493	BTP24N08	Paducah, KY	509
2020 Komatsu D51PXi-24	B20937	PT32674-1	Tupelo, MS	4,065
2023 Komatsu D61PX-24	B65880	PT32674-1	Nashville, TN	3,436
2020 Komatsu D61PXi-24	B61177	J00831	Louisville, KY	2,713
2023 Komatsu D61PXi-24	B66204	J00848	Nashville, TN	1,924
2023 Komatsu D61PXi-24	B66209	J00847	Nashville, TN	1,966
2023 Komatsu D61PXi-24	B66325	J00860	Louisville, KY	1,618
2023 Komatsu D65EX-18	96294	J00846	Nashville, TN	1,675
2022 Komatsu D71PX-24	70711	J00840	Indianapolis, IN	838
2023 Komatsu D71PX-24	71510	J00857	Louisville, KY	1,403
2021 Komatsu D71PXi-24	70300	J00825	Nashville, TN	3,197
Excavators				
2023 Komatsu PC88MR-11	C40346	BTF24419	Ft. Wayne, IN	1,070
2023 Komatsu PC130-11	92518	J00856	Corbin, KY	199
2022 Komatsu PC210LC-11	A13526	J00843	Springdale, AR	2,517
2022 Komatsu PC210LC-11	A13528	J00845	Springdale, AR	2,741
2022 Komatsu PC210LC-11	A13450	PT33446-1	Little Rock, AR	2,749
2022 Komatsu PC210LCi-11	A10022	BTP24N16	Paducah, KY	729
2023 Komatsu PC210LCi-11	A10099	PTB59403	Nashville, TN	1,233
2018 Komatsu PC238USLC-11	5138	BTN24909	Indianapolis, IN	4,308
2022 Komatsu PC240LC-11	A22735	J00854	Nashville, TN	2,056
2023 Komatsu PC290LC-11	A28611	J00830	Little Rock, AR	1,795
2023 Komatsu PC290LC-11	A28619	J00829	Little Rock, AR	1,821
2024 Komatsu PC360LC-11	A39881	BTN24908	Indianapolis, IN	492



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